

Note for Garguilo, Thomas

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From: Huffstetler, Cammie  
Date: Fri, Aug 20, 1993 1:26 PM  
Subject: RE: Community Cash  
To: Garguilo, Thomas

Tom,

My territory # is 22-75-00. Also, I would like to mention that GPC is buying down their product by \$1.00 per cm. making the list price \$7.09 at Ingles Markets (KA# 22326) 170 stores. This places Basic at a distinct competitive disadvantage at retail. If you could assist us with this problem we would be most grateful. The S.A.M. who calls on Ingles is Stan Gest, territory #22-43-00. We have grown Basic to almost a 8 share brand here in Greenville in only 5 months and I sure would hate to lose it.

Thanks again for your help.

2060167353

Cammie

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From: Garguilo, Thomas on Fri, Aug 20, 1993 1:44 PM  
Subject: FW: Community Cash  
To: Huffstetler, Cammie

I THOUGHT IT WAS TAKEN CARE OF. I GUESS IT WASN'T. WHAT IS YOUR TERRITORY ID # AGAIN?

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From: Huffstetler, Cammie on Fri, Aug 20, 1993 1:12 PM  
Subject: Community Cash  
To: Garguilo, Thomas

Tom,

Approximately one to two weeks ago, I spoke with you concerning Community Cash and GPC being their #1 brand. If I am not mistaken, you were going to allocate me 54 Basic displays Kit #19802. I checked my allocation today and it was zero. Please let me know if I can acquire these displays and when I can order them. Your help is greatly appreciated.

Thanks for your help  
Cammie

Kit - 72829

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